



## **REGIONAL MANAGER – Northwest Region of US & Canada**

for

### **OKADA AMERICA INC.**

#### **Job Description:**

The Regional Manager for the Northwest Region is responsible for all sales activities in the states of WA, OR, MT, ID, WY, ND, SD, NE & BC, AB & MB in Canada. Primary responsibilities include: sales support of existing dealers, including sales management personnel and field sales staff; scouting and finding new dealers to strengthen Okada's presence in the region; dealer development; product training; build rapport with Sales, Service and Parts management personnel at each dealership; assist Okada Management with quarterly forecasting; attend annual sales and service meeting each fall.

#### **Qualifications:**

Minimum of five (5) years of field sales experience in the Construction or Demolition equipment industry either working for a dealer or manufacturer. B.A. or B.S. Degree preferred.

#### **Compensation:**

Contact Okada America Inc. directly for details

October 9, 2018